



You're invited!

Sponsorship pack

Let's get marching!



A Wild in Art event
brought to you by

St Giles
40 Years | Hospice



Have you “herd”?

We’re excited to announce that in 2024 St Giles will deliver an exciting and iconic art sculpture trail for our entire community to enjoy together – March of the Elephants!

For over 40 years, St Giles Hospice has been an integral part of our community, providing care and support for local people, and their families, living with a terminal illness. Care is offered at our hospice sites in Whittington and Sutton Coldfield, and in patients’ own homes.

We spend around £10 million a year providing our specialist services and, with 25% of this funded by the Government, we rely heavily on donations and income generation from the local community.

Working together with our partner, Wild in Art, March of the Elephants will see a herd of around 60 elephant

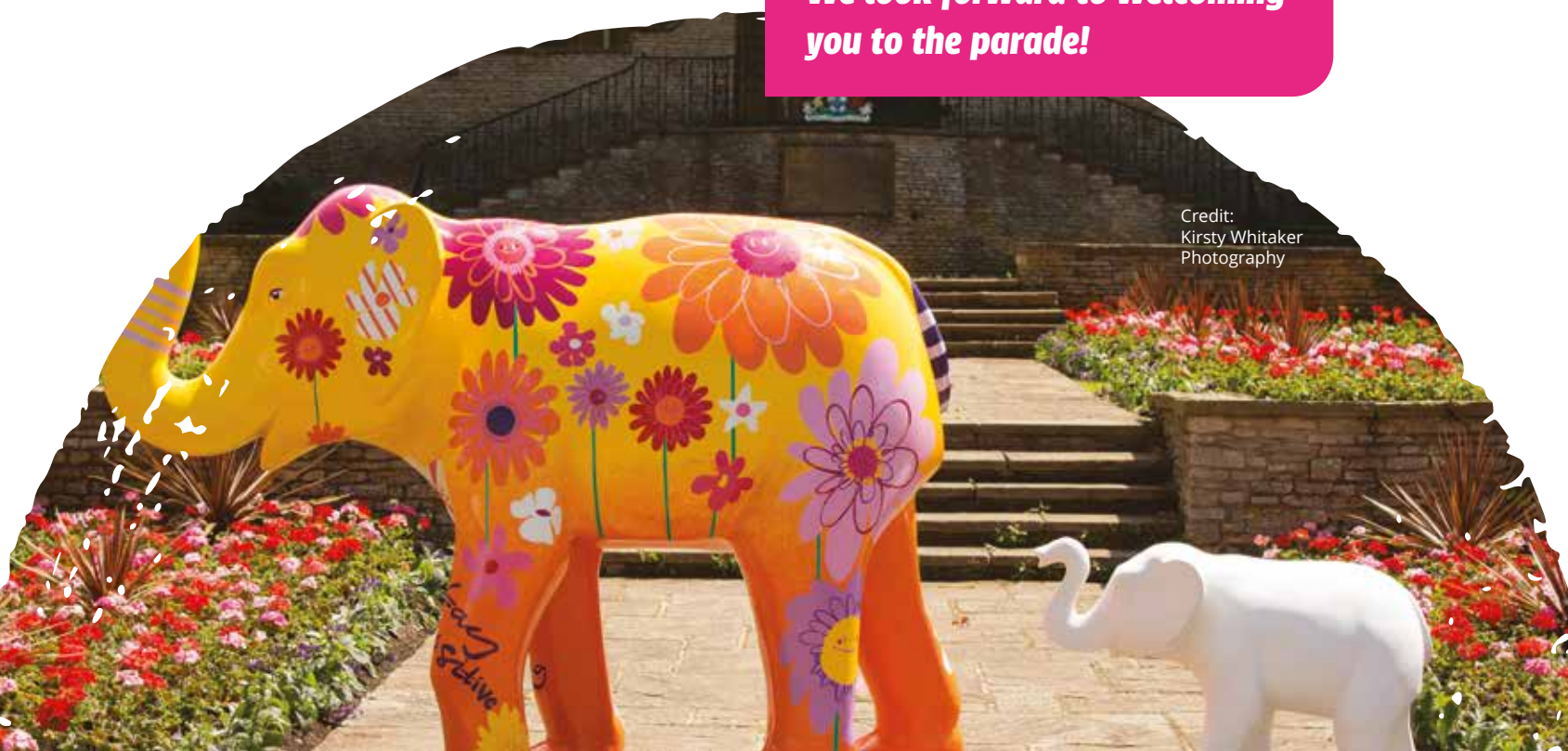
sculptures displayed across Lichfield, Tamworth and Sutton Coldfield to raise vital funds and awareness of hospice care.

Each sculpture will be individually designed by artists and sponsored by businesses creating a free, fun and family-friendly trail for people to enjoy whilst exploring their local area.

We can’t thank our community enough for their support since the first patient was admitted to the hospice in Whittington back in 1983, right up until the present day. Thank you so much.

We look forward to welcoming you to the parade!

Credit:
Kirsty Whitaker
Photography



Wild in Art

Wild in Art has a track record of delivering world-class events that entertain, enrich, inform and leave a lasting legacy. We believe passionately in the power of creativity to connect the private and public sectors with artists, learning institutions and communities to produce popular mass participation art events.



We are very excited to be working with St Giles Hospice to produce March of the Elephants, which we hope has a very positive impact on your communities.

With your support, we can create an event that will have significant impact and will see many thousands of people engaging with and enjoying the art trail during the summer of 2024.

Charlie Langhorne,
Managing Director and Co-founder, Wild in Art

You’re invited!

We invite your business, employees, customers and visitors to be inspired and get creative for St Giles Hospice in this mass participation public art event.



Hannah Sunderland,
Project Manager

Be a part of the parade as sculptures great and small take to the streets, parks and open spaces in the summer of 2024.

We will work with you and a team of talented artists to create an individually designed sculpture that features on the trail and showcases the very best of your business.

Our team would be delighted to meet you to discuss this opportunity to align your business with St Giles Hospice.

Please contact elephants@stgileshospice.com or call **01543 434039**

How it works...

This trail will bring our community, schools and businesses together with the creative sector to make lasting memories and unlimited opportunities for everyone who participates.

From 1st July – 8th September 2024, the March of the Elephants art sculpture trail will see the streets, parks and open spaces of our community adorned with elephant sculptures, each individually designed by local artists and community groups.

At the end of the trail the sculptures will be auctioned with the proceeds helping to fund vital care services at St Giles Hospice.



Credit: Kirsty Whitaker Photography

Opportunities for you...

- 1 **Trail**
Provide a trail through Lichfield, Tamworth and Sutton Coldfield streets, parks and open spaces, encouraging thousands to become a 'tourist in their own county' and discover or rediscover their community.
- 2 **Creativity**
Showcase the creativity of Lichfield, Tamworth and Sutton Coldfield, their heritage, architecture and culture.
- 3 **Exposure**
Increase business exposure and engagement for elephant sculpture sponsors.
- 4 **Footfall**
Increase awareness, footfall and visitor spend.
- 5 **Engagement**
Provide community engagement, fun and excitement.
- 6 **Education**
Create an education programme for schools, using creativity as a learning device.
- 7 **Brand awareness**
Gain significant media coverage across the area.

Don't miss out!



Brand promotion

Raise brand awareness of your company, organisation or group in a unique way over a long period of time, and benefit from pre and post event exposure.



Media exposure

Similar events have generated massive interest. Benefit from an association with your own 'feel-good' stories in the media, internal communications and trade publications.



Sales promotion

Drive sales through social media campaigns, a bespoke app and a presence on the sculpture trail.



Increase footfall

Showcase and encourage mass footfall to your place of business and local community.



Engage staff and customers

Showcase your own corporate creativity and engage staff, customers and associates with your uniquely designed sculpture.



Increase community engagement, pride and integration

Be involved with a project that will create unforgettable moments and memories for everyone in 2023.

Community Learning Programme

The community learning programme will see 30-45 small elephant sculptures creating a wider trail, specifically designed to engage community groups and schools.

Businesses, community groups and education establishments are invited to sponsor a blank elephant sculpture – the 3D canvas!

Schools and colleges can also join in the fun, adopting and designing their own smaller sculpture – while taking part in a learning programme.

This sculpture gives an exceptional, creative opportunity to engage pupils in important topics – from environmental issues and the natural world, to citizenship, health and wellbeing, to name a few.

After getting creative in the classroom, they will see their masterpiece on the art trail and afterwards it is theirs to keep.

Community groups have the opportunity to decorate an elephant with their own bespoke design to reflect their stories. It will be displayed as part of the trail, before being returned to its forever pasture in the local neighbourhood.

As a Corporate and Community Sponsor, you have the opportunity to not only sponsor a medium elephant sculpture, but also to gift a small elephant sculpture to benefit a group or school in the community.



Past trail sponsors said...



"It's the best money we have spent as a business, we would have to have spent 4-5 times this to get the same PR value."

**Griffith Smith Farrington Webb LLP,
Snail Space, Brighton 2018**

"The enthusiasm for the Snowdogs was palpable across the entire region – being seen to be involved in the project was definitely a talking point for staff. Outside of the Newcastle property scene there might be many portions of local society who wouldn't have a clue who Quorum are – now we're firmly on the map!"

**Quorum Business Park, Snowdogs,
Newcastle-upon-Tyne, 2016**

"Worcester Stands Tall attracted people to the city in their thousands and there were several indicators to show that footfall and spend across all the retailers, restaurateurs and tourist attractions in Worcester increased. It was a huge boost to Worcester's economy."

**Worcester Business Improvement
District, Worcester Stands Tall, 2018**

A similar sized trail in Cambridge saw the following:

2.3M app interactions

74% said the trail encouraged them to spend more time in Cambridge

90% said the event encouraged them to do more walking than usual

£449,658

generated through national and regional media coverage

533,571

visitors actively engaged with the trail

Plus, the economic impact was a whopping:

£12.8M

Join the herd!

Presenting Partner 2 available

£20,000

- One large elephant sculpture with priority choice at art selection
- One medium sculpture, gifted on your behalf to a local school/ community group or kept by you for staff engagement
- Full brand integration with your logo on marketing and advertising collateral including website, mobile app, trail map and auction brochure
- High profile location of your choice for sculpture
- Brand logo on every sponsored elephant's plaque
- One to one account management and campaign support
- Bespoke exciting PR opportunities
- VIP tickets and speaking opportunities at all elephant events and workshops

Education and Community Presenting Partner 1 available

£15,000

- One large elephant sculpture with priority choice at art selection
- Two medium sculptures, gifted on your behalf to local schools/ community groups
- Partnership opportunity with schools, youth or community groups
- Brand logo on your sponsored elephant's plaque, website, mobile app and trail map
- Opportunities for bespoke brand activation, including app reward
- VIP tickets and speaking opportunities at all education and learning events
- PR opportunities from association with the trail

Official Supplier

£10,000

- Minimum £7,000 sponsorship plus minimum £3,000 service or material gift in kind commitment
- One large elephant sculpture with priority choice at art selection
- Brand logo on your sponsored elephant's plaque, website, mobile app and trail map
- Opportunities for bespoke brand activation, including app rewards
- VIP tickets at all elephant events and workshops
- Positive and exciting PR opportunities from association with the trail

Corporate Sponsor

£7,000

- One large elephant sculpture
- Brand logo on your sponsored elephant's plaque, website, mobile app and trail map
- Opportunities for bespoke brand activation, including app rewards
- Invites to elephant events and sponsor workshops
- Exciting PR opportunities from association with the trail

Media Partner

We are looking for a media partner to work with us, across the trail and trail events to raise awareness and promote the campaign and activities.

Corporate and Community Sponsor

£8,700

You can also support your local community whilst taking part!

In addition to the exciting Corporate Sponsor opportunities, you'll also get:

- One medium sculpture, gifted on your behalf to a local school/ community group
- Partnership opportunity with school, youth or community group

Can you help with

- Logistics
- Venue space
- Media
- Videography
- Printing
- Photography

?

Feb 2023

We're inviting you to join the parade.

Nov 2023

Artist selection event for sponsors.

Jul – Sep 2024

March of the Elephants trail goes live in Lichfield, Tamworth and Sutton Coldfield.

Sep 2024

Farewell event displaying all elephants in one place for one weekend to wish them well as they go on their final parade!

Sep - Oct 2024

After the event, the elephants will take centre stage and go to auction to raise funds for St Giles Hospice.

Why elephants?

At St Giles we believe in a world where the end of someone's life matters as much as the beginning.

We focus on creating special and unforgettable moments together for our patients and their families.

This is why an elephant is the perfect animal for our trail. They say an **elephant never forgets** and at St Giles we value the importance of making lasting memories for those we care for.

We also want our community to never forget how much we truly value their support in ensuring that we can continue to be there for patients and their families when they need us most.

March of the Elephants is both a wonderful opportunity to celebrate the lives of loved ones we hold dear in our memories and also to make new treasured memories for the future.

Elephants are wonderful, majestic and much-loved animals.

They have characteristics synonymous with the nature of the care St Giles Hospice provides for patients every day.



Mali in the City 2012. Credit: Melbourne Zoo

Sharing emotions

Joy, anger, grief, compassion, love – each of these emotions reside within these mammals. Through years of research, scientists have found that elephants are capable of complex thought and deep feeling. In fact, the emotional attachment elephants form towards family members may rival our own.

These wonderful mammals share very similar characteristics and values to those held by St Giles Hospice.

The compassion, dedication and courage provided through hospice care is reflected in the behaviour elephants show towards their herd whilst alive and after death.



The Big Trunk Trail 2021. Credit: Keech Hospice Care

Comfort

Elephants stay with injured or dying individuals and try to comfort them; they have even been observed in nature helping other animal species in distress.

The 3rd-century Roman author Aelian stated in *De Natura Animalium*: "An elephant will not pass by a dead elephant without casting a branch or some dust on the body."

They remember the places where other elephants have died, and linger there when they pass them.



The Big Trunk Trail 2021. Credit: Keech Hospice Care

A social bond

Communication among elephants is varied and continuous. Elephants sense sounds through their feet as well as hearing them. Much of the communication seems to be an attempt to convey reassurance and connectedness.



Join the herd!

For information about how to get involved
through sponsorship, gifts in kind, services in
kind or donations of advertising opportunities

Please get in touch:

elephants@stgileshospice.com
01543 434039

www.marchoftheelephants.co.uk



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